## BALANCE SHEET

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS $(100=110+120+130+140+150)$ | 100 |  | 136,414,565,158 | 131,298,307,890 |
| I. Cash and cash equivalents | 110 |  | 17,948,549,624 | 24,216,070,049 |
| 1. Cash | 111 | V. 01 | 17,948,549,624 | 24,216,070,049 |
| 2. Cash equivalents | 112 |  | ---------------- | --------------- |
| II. Short-term financial investments | 120 | V. 02 | 40,000,000,000 | $\mathbf{6 0 , 0 0 0 , 0 0 0 , 0 0 0}$ |
| 1. Short-term investments | 121 |  | 40,000,000,000 | 60,000,000,000 |
|  | 129 |  | -------------- | ------------- |
| III. Receivables | 130 |  | 44,017,349,982 | 28,817,571,153 |
| 1. Trade accounts receivables | 131 |  | 32,992,195,229 | 21,239,253,144 |
| 2. Advances to suppliers | 132 |  | 7,857,569,888 | 5,798,711,735 |
| 3. Short-term internal receivables | 133 |  | 835,934,815 | 482,827,296 |
| 4. Receivable in accordance with contracts in progress | 134 |  | --------------------- | ----------------------- |
| 5. Other receivables | 135 | V. 03 | 2,374,349,825 | 1,339,478,753 |
| 6. Provision for short-------------------10 | 139 |  | (42,699,775) | (42,699,775) |
| IV. Inventories | 140 |  | 30,091,391,059 | 15,559,520,375 |
| 1. Inventories | 141 | V. 04 | 30,091,391,059 | 15,559,520,375 |
| 2. Provision for devaluation of inventories (*) | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 4,357,274,493 | 2,705,146,313 |
| 1. Short-term prepaid expenses | 151 |  | 1,640,637,484 | - |
| 2. VAT deductible | 152 |  |  | 3,104,073 |
| 3. Tax and accounts receivables from State budget | 154 | V.05 | 2,609,986,011 | 2,595,874,742 |
| 4. Other short-term assets | 158 |  | 106,650,998 | 106,167,498 |
| B. LONG-TERMASSETS $(200=210+220+240+250+260)$ | 200 |  | 135,786,310,887 | 137,227,409,079 |
| I. Long-term receivables | 210 |  | --------------- | -------------- |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 | V.06 | - | - |
| 4. Other long-term receivables | 218 | V. 07 | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | - | - |
| II. Fixed assets | 220 |  | 103,618,191,203 | 104,887,927,486 |
| 1. Tangible fixed assets | 221 | V. 08 | 81,644,478,121 | 83,949,956,537 |
| - Historical cost | 222 |  | 132,800,852,837 | 132,937,440,750 |
| - Accumulated depreciation | 223 |  | (51,156,374,716) | (48,987,484,213) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V.11 | 21,973,713,------- | 20,937,970,949 |
|  | 240 | --12 | -------------- | ----------- |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation(*) | 242 |  | ------------------ | ------------- |
| IV. Long-term financial investments | 250 |  | 27,651,175,704 | 27,651,175,704 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 27,651,175,704 | 27,651,175,704 |
| 4. Provision for devaluation of long-term finance investment ${ }^{(*)}$ | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 4,516,943,980 | 4,688,-305,-789 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 4,516,943,980 | 4,688,305,889 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 272,200,876,045 | 268,525,716,969 |
|  |  |  |  |  |


| CAPITAL SOURCES | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300= $\mathbf{3 1 0}$ - 330 ) | 300 |  | 17,848,246,928 | 24,739,281,758 |
| I. Short-term liabilities | 310 |  | 17,291,990,694 | 24,156,704,624 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 1,183,611,852 | 1,183,611,852 |
| 2. Trade accounts payables | 312 |  | 1,192,829,000 | 475,852,962 |
| 3. Advances from customers | 313 |  | 2,620,338,200 | 632,840,500 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 1,770,815,243 | 1,889,235,655 |
| 5. Payable to employees | 315 |  | 1,197,142,432 | 10,854,649,058 |
| 6. Payable expenses | 316 | V. 17 | 6,460,114,218 | 6,307,600,289 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 Other short-term payables | 319 | V. 18 | 2,867,139,749 | 2,812,914,308 |
| 10. Provision for short-term liabilities | 320 |  | ------------ | ------------- |
| II. Long-term liabilities | 330 |  | 556,256,234 | 582,577,134 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 556,256,234 | 582,577,134 |
| 7.Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
|  | 400 |  | 254,352,629,117 | 243,786,435,211 |
| I. Capital sources and funds | 410 | V. 22 | 255,552,885,425 | 242,989,651,529 |
| 1. Paid-in capital | 411 |  | 192,500,000,000 | 192,500,000,000 |
| 2. Capital surplus | 412 |  | --------------- | --------------- |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6.Foreign exchange difference | 416 |  | ---------------- | ---------------- |
| 7. Investment and development fund | 417 |  |  | 17,-097,--------732, |
| 8. Financial reserve fund | 418 |  | 2,911,552,570 | 2,911,552,570 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 43,043,999,976 | 30,480,766,080 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | (1,200,256,308) | 796,783,682 |
| 1. Bonus and welfare funds | 431 |  | (1,399,255,719) | 566,454,881 |
| 2. Budgets | 432 | V.-23 |  |  |
| 3. Budget for fixed asset | 433 |  | 198,999,411 | 230,328,801 |
| TOTAL RESOURCES (440=300+400) | 440 |  | 272,200,876,045 | 268,525,716,969 |

OFF BALANCE SHEET ITEMS

| ITEMS | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1. Operating lease assets | 24 |  |  |
|  |  |  |  |
| 3. Goods received on consignment for sale |  |  |  |
| 4. Bad debts written off |  |  |  |
| 5. Foreign currencies |  |  |  |
| USD |  | 2,505.21 | 2,505.21 |
| At Vietcombank - Vung Tau Branch |  | 2,405.21 | 2,405.21 |
| At Aribank - Vung Tau Branch |  | 100 | 100 |

## INCOME STATEMENT

As at Mar. 31th 2010
Unit: VND

| ITEMS | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 1 | VI. 25 | 29,858,786,279 | 37,794,858,302 | 29,858,786,279 | 37,794,858,302 |
| 2. Deductions | 2 |  |  | ------------ |  | ------------- |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 29,858,786,279 | 37,794,858,302 | 29,858,786,279 | 37,794,858,302 |
| 4. Cost of goods sold | 11 | VI. 27 | 15,354,657,837 | 27,646,782,555 | 15,354,657,837 | 27,646,782,555 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 14,504,128,442 | 10,148,075,747 | 14,504,128,442 | $10,148,075,747$ |
| 6. Financial income | 21 | VI. 26 | 1,479,311,156 | 89,576,035 | 1,479,311,156 | 89,576,035 |
| 7. Financial expenses | 22 | VI. 28 | - | - |  |  |
| - Include: Interest expense | 23 |  | - | - |  | - |
| 8. Selling expenses | 24 |  | 38,706,401 | 98,095,843 | 38,706,401 | 98,095,843 |
| 9. General and administrative expenses | 25 |  | 1,333,590,946 | 2,128,837,527 | 1,333,590,946 | 2,128,837,527 |
| 10 Net operating profit 30=20+(21-22)-(24+25) | 30 |  | 14,611,142,251 | 8,010,718,412 | 14,611,142,251 | $8,010,718,412$ |
| 11. Other income | 31 |  | 108,774,045 | 4,775,898,165 | 108,774,045 | 4,775,898,165 |
| 12. Other expenses | 32 |  | 168,041,395 | 3,965,024,267 | 168,041,395 | 3,965,024,267 |
| 13. Other profit (40=31-32) | 40 |  | (59,267,350) | 810,873,898 | (59,267,350) | 810,873,898 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 14,551,874,901 | 8,821,592,310 | 14,551,874,901 | 8,821,592,310 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1,988,641,005 | 1,102,699,039 | 1,988,641,005 | 1,102,699,039 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | --------- | --------- |  | --------- |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 12,563,233,896 | 7,718,893,271 | 12,563,233,896 | 7,718,893,271 |
| 18. EPS | 70 |  | 653 | 401 | 653 | 401 |

## CASH FLOW STATEMENT

## Quarter 1 / 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 01 | 02 | 03 | 04 | 05 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| 1. Profit before tax | 01 |  | 14,551,874,901 | 8,821,592,310 |
| 2. Adjustment in accounts |  |  | 763,229,015 | 661,525,154 |
| Fixed assets depreciation | 02 |  | 2,258,688,381 | 2,371,827,209 |
| Provisions | 03 |  |  | (979,322,482) |
| Unrealized foreign exchange difference loss/gain | 04 |  | ----------------- | -------------------- |
| Loss/gain from investment | 05 |  | (1,495,459,366) | (730,979,573) |
| Interest expenses | 06 |  |  |  |
| 3. Operating profit before the changes of current capital | 08 |  | 15,315,103,916 | 9,483,117,464 |
| Changes in accounts receivable | 09 |  | (15,211,269,525) | (8,414,375,198) |
| Changes in inventories | 10 |  | (14,531,870,684) | 1,699,411,017 |
| Changes in trade payables | 11 |  | (6,661,289,380) | ( $2,476,872,261$ ) |
| Changes in prepaid expenses | 12 |  | (1,343,082,546) | $(424,149,424)$ |
| Paid interest | 13 |  | -------------------- | ------------------- |
| Paid corporate income tax | 14 |  | (2,344,579,484) | (319,227,861) |
| Other receivables | 15 |  | ------------------------- |  |
| Other payables | 16 |  | (1,965,710,600) | ( $2,757,200,092$ ) |
| Net cash provided by (used in) operating activities | 20 |  | (26,742,698,303) | (3,209,296,355) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | 6,7,8,11 | (1,035,742,133) | (1,477,653,641) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 31,608,855 | 4,696,003,840 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (10,000,000,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 30,000,000,000 | - |
| 5. Cash paid for joining capital in other companies | 25 |  | --------------------------- | - |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1,479,311,156 |  |
| Net cash used in investing activities | 30 |  | 20,475,177,878 | 3,218,350,199 |
| III. CASH FLOWS FROM FINANCINGACTIVITIES |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  | 12,000,000,000 |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  | - |
| Net cash (used in) provided by financing activities | 40 |  |  | 12,000,000,000 |
| Net cash during the period ( $20+30+40$ ) | 50 |  | ( $6,267,520,425$ ) | 12,009,053,844 |
| Cash and cash equivalents at beginning of year | 60 |  | 24,216,070,049 | 19,064,388,868 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year ( $50+60+61)$ | 70 | 31 | 17,948,549,624 | 31,073,442,712 |

